

RAJ SONI

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PROFESSIONAL SUMMARY

Full Stack Developer with **1.8+ years of experience** building web apps, REST APIs, and SaaS platforms using **Python, PHP, Laravel, JavaScript, and MySQL**. Hands-on experience integrating Gemini & Claude AI APIs into live production systems. Currently learning **AI/ML fine-tuning** — Quantization (INT4/INT8), LoRA, QLoRA, and LLoRA for large language models. Agile team player who writes clean, production-ready code. Pursuing MCA while working full-time.

TECHNICAL SKILLS

Languages: Python, PHP, JavaScript (ES6+), SQL, HTML5, CSS3, Dart

Backend: Laravel, Flask, FastAPI, Node.js, Django

AI / ML (Learning): LLM Fine-Tuning, Quantization, LoRA, QLoRA, LLoRA, HuggingFace, PEFT

Tools: Git, GitHub, Linux, Nginx, REST APIs, WebSockets, Microsoft Azure

Frontend: React.js, Flutter, TailwindCSS, GSAP, HTML/CSS

Databases: MySQL, PostgreSQL, SQLite, MongoDB, Firebase

AI / Automation: Gemini API, Claude API, Prompt Engineering, Playwright, WhatsApp Bots

Methods: Agile, Scrum, OOP, Multi-Tenant Architecture, Biometric SDK Integration

PROFESSIONAL EXPERIENCE

Full Stack Developer

October 2024 – Present

Fireflies Infotech Pvt Ltd — Kanpur, India

- Built **RestaurantOS** — multi-tenant Restaurant ERP with POS billing & real-time order tracking using Laravel + MySQL.
- Improved MySQL query speed by **30%** through query optimization and proper database indexing.
- Built **Body Bannao** — Gym SaaS platform with WebSocket-based live messaging and automated daily billing.
- Integrated **Gemini AI & Claude AI** for automated customer support bots, reducing response time by **45%**.
- Created website uptime monitor using Python Flask + cron jobs with instant downtime alerts.
- Worked in Agile sprints, did code reviews, and maintained clean coding standards across all projects.

KEY PROJECTS

Desk Library Manager — ERP *Laravel · PHP · MySQL · Biometric SDK*

- Built full library ERP with fingerprint seat allocation and automated invoice generation.
- Handled thousands of user sessions with zero downtime + OTP verification.

Dual-Engine Lead Generator *Python · Playwright · Node.js*

- Browser automation tool with headless & visual modes for lead scraping.
- Multi-threaded processing with error retry — fast and reliable at scale.

Health Advisor AI — 🏆 Hackathon 3rd Prize

Python · Gemini API · Streamlit

- AI health assistant using Google Gemini to analyze logs and answer medical FAQs.
- Won 3rd place at a regional tech hackathon competing against many teams.

Body Bannao — WhatsApp Fitness Bot

Node.js · WhatsApp API · PHP

- WhatsApp bot for fitness tracking — diet tips, workout plans, daily reminders.
- PHP admin panel for trainers to manage users and update content.

EDUCATION

Master of Computer Applications (MCA)

Expected 2027 — Currently Pursuing

Jagran College of Arts, Science & Commerce, Kanpur | Focus: Software Engineering, DBMS, Data Structures

Bachelor of Arts (BA)

Completed

CERTIFICATIONS

Python & Software Engineering (E&ICT Academy, IIT Kanpur) · Agile & Clean Coding · Introduction to Artificial Intelligence · Generative AI Skills · Microsoft Azure Essentials · Version Control with Git · Database Management & NoSQL · OOP Certificate · Claude 101 (Anthropic) · Angular & Scrum

ACHIEVEMENTS

- 🏆 Won **3rd Prize** at a regional tech hackathon for an AI-powered health assistant app.
- Built and deployed **10+ real-world projects** — SaaS platforms, AI bots, ERP systems, and automation tools.
- Built an automated job pipeline using Python + Playwright + AI resume tailoring — applied to 500+ jobs autonomously.
- 150K+ subscriber YouTube channel** — built an AI agent to automate full video creation workflow.